



RENDEZVOUS

HOTELS & RESORTS INTERNATIONAL

MEDIA RELEASE

16 March 2009

Rendezvous Establishes Presence in India

Rendezvous Hotels & Resorts International (“RHI”) has established its presence in India with the appointment of the Executive Team for its subsidiary **Rendezvous India Hospitality Private Limited** (“Rendezvous India”) and has opened its corporate office in Chennai, India. Mr Patrick Sheehan, a long standing member of the Rendezvous executive team has been appointed as Chief Executive, India. Patrick joins Rendezvous India after leading the Australian and New Zealand business for RHI which consists of 12 hotels in that region. Mr Prem Joseph has also joined the Rendezvous India team as Vice President Development, India. Prem has previously worked with the Oberoi Group of Hotels, Leela Palaces and Resorts, and Taj Group of Hotels.

RHI, under its brands **Rendezvous Hotels & Resorts** and **Marque Hotels**, manages iconic properties in sought after destinations throughout Australia, New Zealand, China, Singapore and will soon open further hotels in those areas as well as in Malaysia and the United Arab Emirates. Rendezvous India has a goal of establishing a collection of up-market hotels throughout India and in the last few months the Company has gained significant interest from hotel owners keen to explore a partnership with the Company. Supported by their joint venture partner, XS Real Properties (“XS Real”), a prominent property development company in India since 1995, Rendezvous India aims to be a significant portion of RHI's future growth in the region.

On the day of Rendezvous India's second Board of Directors' meeting, **Rendezvous Hotels & Resorts International, Chief Executive Mr Alan Featherby**, was very up-beat about the opportunities for RHI in the region. “We have been working on establishing this joint venture for some time and it is exciting to see it take shape. India continues to grow in spite of the global economic difficulties and we intend to ensure that RHI develops a collection of excellent properties in the region. With Pat Sheehan leading Rendezvous India and the support of our partners XS Real, I am convinced that we will be successful”.

NEW NO. 12 SOUTH MADA STREET SRINAGAR COLONY SAIDAPET CHENNAI 600 015 INDIA
TELEPHONE: (+91) 44 4505 4453 FAX: (+91) 44 2230 0565 www.rendezvoushotels.com
Rendezvous India Hospitality Private Limited

EXCLUSIVELY RENDEZVOUS

SHANGHAI * SINGAPORE * AUCKLAND * ADELAIDE * BRISBANE * BROOME * CANBERRA * MELBOURNE * PERTH * PORT DOUGLAS * SYDNEY



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Mr S.G Prabhakaran, Vice Chairman, XS Real Properties indicated that through its local knowledge XS Real has already been able to introduce Rendezvous India to several owners of hotel properties. “These owners have received Rendezvous India’s presentations very positively and have commented about their professionalism and capabilities”. The market conditions have led to pressure on hotel occupancies and consequently many hotel owners to investigate alternatives to their current management structures.

“I am proud to be appointed as Chief Executive of such a dynamic regional company” said **Patrick Sheehan, Chief Executive, Rendezvous India Hospitality Private Limited**. “It is challenging to establish a new entity however we have a very experienced and dedicated team that is up to the job. Rendezvous India presents a real alternative to many independent Indian hotels and small groups that lack the sales and marketing reach and operational processes that Rendezvous India offers.

RHI’s sales network and representation at all major international and regional trade shows and events, ensures access to significant leisure and corporate accommodation programs. Via its partners, they also offer connectivity to more than 600,000 travel agents worldwide, with seamless display to Global Distribution Systems, plus online booking with all of the global and regional online travel sites, as well as **www.rendezvoushotels.com or www.marquehotels.com**

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Rendezvous Hotels International Pte Ltd is part of the Singapore listed company, The Straits Trading Company Limited. The Rendezvous Hotels & Resorts International group operates a total of 19 hotels, existing or under construction, in the Asia Pacific and Middle East:

*Rendezvous Observation City Hotel Perth
Rendezvous Sanctuary Resort Broome
Rendezvous Allegra Hotel Adelaide
Rendezvous Hotel Melbourne
Rendezvous Stafford Hotel Sydney
Rendezvous Hotel Brisbane
Rendezvous Reef Resort Port Douglas
Rendezvous Hotel Singapore
Rendezvous Merry Hotel Shanghai
Rendezvous Hotel Auckland
Rendezvous Hotel Christchurch (opening 2009)
Rendezvous Hotel Kuala Lumpur (opening 2009)
Rendezvous Hotel Fujairah (opening 2010)
The Marque Hotel Brisbane
The Marque Hotel Sydney
The Marque Hotel Canberra
The Marque Hotel Perth
The Marque Hotel Guilin (opening 2010)
The Marque Hotel Yu Garden Shanghai (opening 2009)*

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